# Water Production Facilities Disinfection System Upgrades Phase III Project

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Non- Mandatory Pre-Submittal Meeting

May 4, 2021



# WebEx Meeting Information

- Attendees for this pre-proposal meeting can:
  - Access the presentation thru the WebEx link to follow along real-time
  - Access via phone and follow along with the PowerPoint posted on the SAWS web at:

https://apps.saws.org/business\_center/ContractSol/Drill.cfm?id=3953&View=Yes

- Use the Chat feature in WebEx to sign in for this meeting (name, company name and contact information), as well as submit questions
  - SAWS will read questions aloud at the end of the meeting
- Please keep your devices muted during the meeting



## **Oral Statements**

Oral statements or discussion during the pre-proposal meeting today will not be binding, nor will it change or affect the terms or conditions within the Plans and Specifications of this Project. Changes, if any, will be addressed in writing only via an Addendum.

# Meeting Agenda

- General Information
- SMWVB Requirements
- Vendor Registration
- Contract Solicitations Website
- Contract Requirements
- Required Experience
- Evaluation Process
- Evaluation Criteria
- Proposal Packet Preparation

- Key Dates
- Communication Reminders
- Proposal Due Date
- Project Overview
- Contact Information



## General Information

- This is a Non-Mandatory pre-proposal meeting
- This presentation has been posted on the SAWS website
  - Attendee list will be posted at the conclusion of the meeting
- The construction estimate is \$14,455,000.00
- Construction services being procured through Request For Competitive Sealed Proposals (RFCSP) under Texas Government Code 2269
- Construction duration is 720 calendar days



# Aspirational SMWVB Goal

Industry	Aspirational SMWB Goal
Construction	20%

# The aspirational SMWVB goal is 20% of your total Price Proposal



# Accepted SMWVB Certification Agency

South Central Texas Regional Certification Agency

(Includes the Texas Historically Underutilized Business "HUB" Program, MBE, WBE, SBE)

## Minimum Qualifications for SMWVB recognition:

- SBE-Certified (even MBEs and WBEs)
- · Local office or local equipment yard



# Good Faith Effort Plan (GFEP) FAQs

• Q: Is the 20% SMWVB goal mandatory?

A: No, but we ask prime contractors to do their best with good faith outreach efforts. If the goal is not met, proof of outreach efforts is required with the submittal.

Q:What if I am having trouble finding SMWVB subcontractors?

A: Please email the SMWVB Program Manager with the scopes of work you are seeking. You will receive lists of local SMWVB-certified firms to contact.

Q:What if my business is SMWVB-certified? Do I need to find SMWVB subs?

A: If your firm is SMWVB-certified, you will most likely meet the goal. However, the GFEP is a required document, and a good faith outreach effort is still necessary.

• Q: Do I need to include all my subcontractors in the GFEP or just those that qualify towards the SMWVB goal?

A: All subcontractors need to be included in the GFEP, even those that may not count towards the SMWVB goal.

Q:What if I have questions about the GFEP?

A: Please contact the SMVVB Program Manager at 210-233-3420, or at <a href="Marisol.Robles@saws.org">Marisol.Robles@saws.org</a>. GFEP questions can be asked at any time before the submittal is due.



# SMWVB Scoring

#### **Proposed SAWS Construction Alternative Delivery Method SMWB Scoring:**

All respondents may earn the maximum number of SMWB points (10 points). Firms may use any combination of points below when attempting to meet the SMWB goals. Self-performance and subcontracting may be used to achieve the aspirational goals and earn points. SMWB prime contractors and/or subcontractors must be certified by the South Central Texas Regional Certification Agency, and must have a local presence in the San Antonio Metropolitan Statistical Area in order to be eligible for SMWB points.

- I. M/WBE Scoring Method: 10 Points (By percentage) 20.00% M/WBE Goal
- MBE Participation Percentage between 1% and 4.99%: I Point
- MBE Participation Percentage between 5% and 9.99%: 2 Points
- MBE Participation Percentage between 10% and 14.99%: 4 Points
- MBE Participation Percentage between 15% and 16.99%: 5 Points
- MBE Participation Percentage between 17% and 19.99%: 8 Points
- MBE Participation Percentage meeting or exceeding 20.00%: 10 Points
- 2. SBE (Non-M/WBE) Scoring Method: 5 Points (By percentage) 5% SBE Goal
- SBE Participation Percentage between 1% and 1.99%: I Point
- SBE Participation Percentage between 2% and 2.99%: 2 Points
- SBE Participation Percentage between 3% and 3.99%: 3 Points
- SBE Participation Percentage between 4% and 4.99%: 4 Points
- SBE Participation Percentage meeting or exceeding 5.00%: 5 Points



#### Post Award: Subcontractor Payment & Utilization Reporting (S.P.U.R.) System

- I. Subcontractor & Supplier Payment Tracking
- 2. Subcontractor and Supplier Additions or Substitutions
- 3. LCP Tracker
- 4. Must be Current and Accurate before Retainage is released

https://saws.smwbe.com

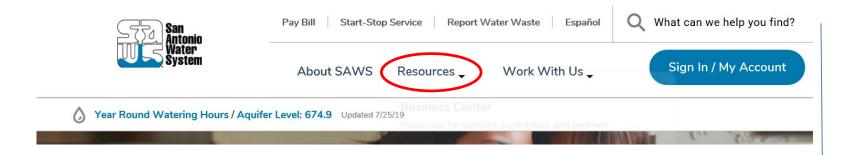


The Subcontractor Payment & Utilization Reporting System is powered by <u>B2Gnow</u> Software © Copyright 201



## Contract Solicitations Website

To locate the Contract Solicitations website choose Resources



At the drop-down menu choose Contract Solicitations





## Contract Solicitations Website

- Choose the specific project
- The following buttons are now located under the advertisement:
  - Notify Me
  - Plan Holder's List
  - Downloads
    - Plans
    - Specs
    - Addendums
    - Geotechnical Data Report



#### Non-Mandatory *Pre-Bid* Meeting

10:00 AM, Tuesday Aug. 6, 2019

San Antonio Water System Customer Service Building, 2800 U.S. Hwy 281 N, San Antonio, Texas 78212; Conference Room CR-C145



#### Notify Me

Receive updates sent straight to your inbox.

Subscribe



#### Plan Holders List

View plan holders list.

View List

#### **Downloads**

#### **Specifications**

Jul. 31, 2019

Note: You must be logged in to access this document.

#### **Plans**

Jul. 31, 2019

Note: You must be logged in to access this document.







# Vendor Registration & Notification (VRN)

- Please register through SAWS Vendor Registration Program on the SAWS website at www.saws.org to ensure access to the latest information
- To receive updates, including Addendums, for specific projects, registered vendors must 'Subscribe' to the project by selecting the project, and clicking 'Subscribe' under the Notify Me box

https://apps.saws.org/Business\_Center/Contractsol/



Notify Me

Receive updates sent straight to your inbox.



Subscribe



# Contract Requirements

Prevailing Wage Rate and Labor Standards – Section 2.10 of the General Conditions

- Certified payroll to be submitted on weekly basis
- Wage decisions are included within the specifications
- Contractors to utilize LCP Tracker
- Site visits are random and unannounced
- Interviews will be conducted and will be private & confidential
- Payroll records are subject to review
- All apprenticeship programs will need to be approved by Department of Labor prior to starting
- Contractors are responsible for sub-contractor payroll
- Late payrolls delay contractor payments from SAWS



# Contract Requirements

- Insurance requirements are found in Section 5.7 of the GCs
  - Installation Floater (in lieu of Builder's Risk) is required
- Contractor must maintain insurance coverage during the construction of this Project
- SAWS will ask for insurance prior to Board award to expedite execution of the contract
  - Any deficiencies must be corrected prior to Board award
  - Insurance must be compliant prior to executing the contract



# Contract Requirements

- Geotechnical Reports for Micron and Seale Pump Stations, as well as and Pre-Environmental Demolition Survey Report are available to view on SAWS' website with the completion of a disclaimer form
- Liquidated Damages are \$1,000.00 per day



# Required Experience

- Respondents should have the following experience to submit a proposal:
  - Water production facility improvements, rehabilitation, and/or upgrades is a primary business focus and service and has been performed for at least five (5) continuous years
  - Chemical feed systems, including on-site sodium hypochlorite and hydrofluorosilicic acid
  - Electrical and instrumentation and control services and SCADA programming services
  - Detailed requirements are included in the Supplementary Instructions to Respondents and Evaluation Criteria Forms



## **Evaluation Process**

- Technical Evaluation Committee (TEC) will score the proposals based on the evaluation criteria published in the Supplementary Instructions to Respondents to determine the Respondent who can provide the best value to SAWS
- Price will be calculated (lowest price receives the highest points) and added to final scores
- SMWB points will be added to final scores
- Selection Evaluation Committee reviews final scores
- Negotiations, if any
- Board award



Criteria	Weight	Pg. No.
Team Qualifications and Experience	20%	SIR-3
Quality, Reputation, and Ability to Deliver Projects on Schedule and within Budget	20%	SIR-5
Project Approach including Delivery Schedule	15%	SIR-7
Price Proposal	35%	SIR-9
Small, Minority, and Woman-owned Business Participation	10%	SIR-9
TOTAL	100%	



#### TEAM QUALIFICATIONS AND EXERIENCE (20 POINTS)

- Organizational Structure and Information on Prime Contractor
  - No. of employees, debarment/litigation history, years performing work, financial statement, etc.
- Proposed Team Structure and Key Personnel Roles and Responsibilities
  - Org chart with Key Personnel for Prime and Key Subcontractors
  - Clear description of proposed team, including Key Subcontractors, and teaming history and proposed approach for ensuring a successful project
  - Clear description of proposed team's Key Personnel roles and responsibilities
- Qualifications and Experience of Key Personnel Proposed for this Project
  - Resumes for Key Personnel (Prime Contractor and Key Subcontractors) identified on the Org Chart



QUALITY, REPUTATION & ABILITY TO DELIVER PROJECTS ON SCHEDULE AND WITHIN BUDGET (20 POINTS)

- Prime Contractor On-Time Completion on Similar Projects in Past 15 years
  - Three (3) Projects in the past fifteen (15) years of similar size, scope and complexity
  - Key Personnel must have participated on 2 of the 3 projects, and
    - Project Manager I of 3/Superintendent I of 3/QC Manager I of 3
  - If SAWS experience include as 1 of 3 projects
- List of all current and recently completed potable water production facility projects performed in last 5 years for all utility owners (upgrades, rehabilitation, and new construction)
- List of all projects currently under construction in which Key Personnel are involved



QUALITY, REPUTATION & ABILITY TO DELIVER PROJECTS ON SCHEDULE AND WITHIN BUDGET (20 POINTS)

- Key Subcontractor Performance on Similar Projects in Past 10\* Years
  - Projects demonstrating Subcontractor(s) Performance on Similar Projects in the past ten (10) years
    - 2 Projects that identified Key Electrical Subcontractor's PM and Project Superintendent participated in
    - 2 Projects that identified Key PCSI Subcontractor's PM and Project Superintendent participated in
    - 2 Projects that identified Key ASP Subcontractor's PM and Project Superintendent participated in
  - If Prime is self performing, Respondent shall provide 2 additional projects for each of the Key Subcontractor roles being replaced
    - Key Personnel shall have participated in 1 of the 2 additional projects

\*Will be corrected via Addendum



#### PROJECT APPROACH, SCHEDULE AND AVAILABILITY (20 POINTS)

- Project Approach
  - To include key milestones, specific critical processes and paths, construction phasing/sequencing, permits, approvals, coordination with stakeholder, etc.
  - Procurement items, including the OSHG System, brine tanks, chemical transfer and feed pumps, bulk storage tanks, electrical components, and any other long lead items.
  - Innovative ideas for cost savings
  - Quality Management Plan (steps, safeguards, QC processes, document control etc.)
- Project Schedule and Unforeseen Conditions
  - Critical Path Method Schedule in Primavera or MS Project with all milestones, critical processes and critical path methods, etc. using anticipate NTP of August 25, 2021
  - Explain how Respondent will complete project on schedule with existing commitments
  - Past project experience with unforeseen conditions (resolution and/or recovery plan)
  - Approach to mitigate and manage unforeseen conditions for this project



#### PROJECT APPROACH, SCHEDULE AND AVAILABILITY (20 POINTS)

- Availability of Key Personnel and Equipment
  - Prime and Key Subcontractors for this Project
  - Equipment for this Project
  - Per Org Chart, available workforce for various disciplines, number of crews, etc.
- Safety Information for Prime Contractor and Key Subcontractor(s)
  - TRIR for Prime and Key Subcontractors within last 5 years
  - EMR for Prime and Key Subcontractors within last 3 years
  - All Fatalities for Prime and Key Subcontractors
    - Use Safety Information Matrix (to be provided via Addendum)



PRICE/SMWVB (35/10 POINTS)

- Lowest total price will receive all 35 points, maximum score
  - Remaining proposals will receive points based on comparison to the lowest price proposal
- Complete Good Faith Effort Plan (reference Supplementary Instructions to Respondents)



# Proposal Packet Preparation

- Review Project Scope, Instructions to Respondents and Supplementary Instructions to Respondents
- Utilize the Proposal Response Checklist to ensure all items are included
  - 3 files required for electronic submittal
  - Follow file naming convention
- Utilize Provided Evaluation Criteria Forms
  - Fillable form in Word is provided on SAWS website

Water Production Facilities Disinfection System Upgrades Phase III

SAWS Job No. 19-6007 Solicitation No. CO-00384

#### **Evaluation Criteria Form**

The intent of this document is to provide Respondents a structure for their responses. While there are page limits for this solicitation, there are no character limitations.

Respondents should provide answers to the questions below in the order and spaces provided to ensure continuity between Respondent's submissions.

When responding to the questions below, Respondents should use the space provided in this form, unless otherwise indicated.

If all fields are not completed, the proposal may be deemed non-responsive.

#### 1. Team Qualifications and Experience (20 Points)

#### a. Organizational Structure and Information of the Prime Contractor

- Provide current business organizational structure, type of business structure, and stability of organization.
- Provide total number of employees and annual company revenues as of December 31, 2020.
- iii. Provide Debarment history for the company for the last ten (10) years.
- Provide any litigation, arbitration, and claims history for the last three (3) years and any litigation, arbitration, and claims history with SAWS regardless of the year they occurred
- Indicate the number of years performing contracting/construction work under current legal business name and/or previous legal business name(s).
- Provide a financial statement prepared within the last twelve (12) months by an independent Certified Public Accountant.

#### b. Proposed Team Structure and Key Personnel Roles and Responsibilities

Prior to responding to this section, refer to the Supplementary Instructions to Respondents for definitions and other requirements.

 Provide a 1-page organizational chart that describes the composition of the team for this project. The chart shall include proposed Key Personnel for the Prime Contractor

EV-1



# Proposal Packet Preparation

- Respondent's Proposals submitted for this RFCSP should <u>clearly</u> demonstrate, completely and sufficiently that:
  - They have the Required Experience
  - Projects performed by Respondent are similar in scope, size and complexity
  - Project Team experience and capabilities (Org chart, projects participated on, and resumes for Key Personnel and Key Subcontractors) are similar in scope, size and complexity
  - Team members are identified for all essential work as identified by SAWS
- Thoroughly review evaluation criteria and respond with <u>all</u> required information to maximize points
  - Detailed, thorough responses are recommended
  - Avoid "boilerplate" responses



# Proposal Packet Preparation

- Double check all mathematical calculations and verify all extensions
- Addendums are acknowledged on the Price Proposal
- Ensure Mobilization Line Item does not exceed the percentage allowed
- References and contact information must be valid
  - Confirm phone numbers and email addresses prior to submitting a proposal
  - Project references must be project owners, not consultants, or other contractors
- Ensure required documents are submitted and signed (e.g., Respondent Questionnaire, CIQ, etc.)



# Key Dates

- May 4, 2021, at 1:00 PM
- May 17, 2021, by 2:00 PM
- May 21, 2021, by 4:00 PM
- June 3, 2021, by 11:00 AM
- June 4, 2021, by 2:00 PM
- June 2021
- June/July 2021
- August 3, 2021
- August 25, 202 I

**Non-Mandatory Pre-Proposal Meeting** 

**Questions Due** 

**Addendum Posted to SAWS Website** 

Last chance to request FTP Site

**Proposals Due** 

**Proposals Evaluated** 

Negotiations, if any

**SAWS** Board Approval and Award

**NTP** Issued



## Communication Reminders

- There shall not be any communication with the following during the Proposal period:
  - √ Design Engineer (Arcadis)
  - √ SAWS Project Manager or Project Engineer
  - ✓ Any other SAWS staff
  - √ City Council member or staff
  - ✓ SAWS Board of Trustees
- This includes phone calls, emails, letters, or any direct or indirect discussion of the Proposal

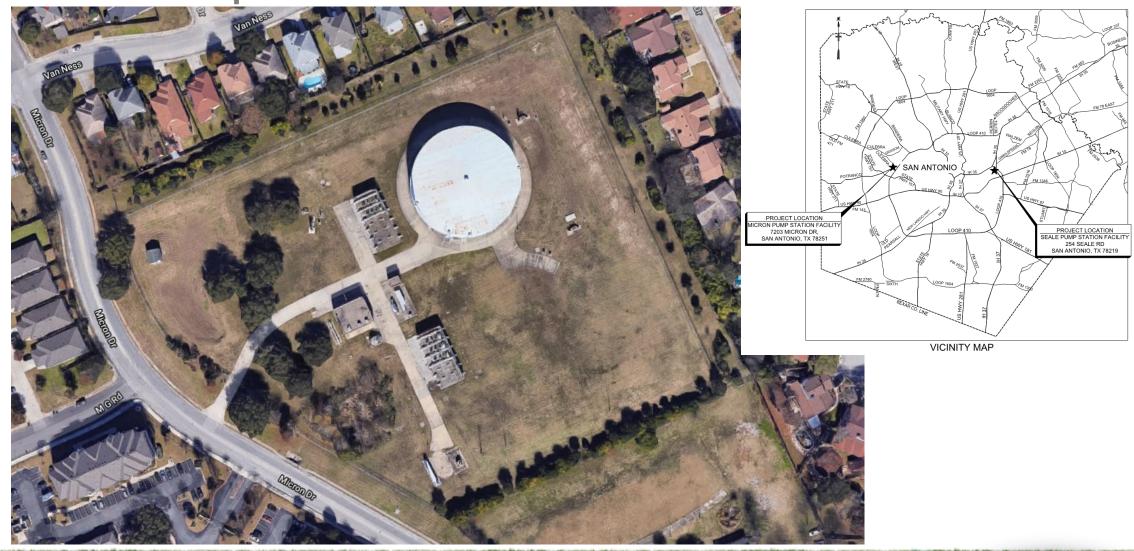


## Proposal Due Date

- Proposals are due no later than 2:00 PM CDT June 4, 2021
- Electronic Proposals Only
- Follow specific electronic proposal delivery instructions:
  - Request the FTP Site for Upload no later than June 3, 2021, at 11:00 AM
  - Follow naming convention provided in the Respondent Proposal Checklist for all 3 files
  - Late responses will not be accepted and will be not be opened
  - A WebEx proposal opening meeting will be held June 4, 2021, at 2:00 PM



# Micron Pump Station Aerial and Location



# Seale Pump Station Aerial and Location



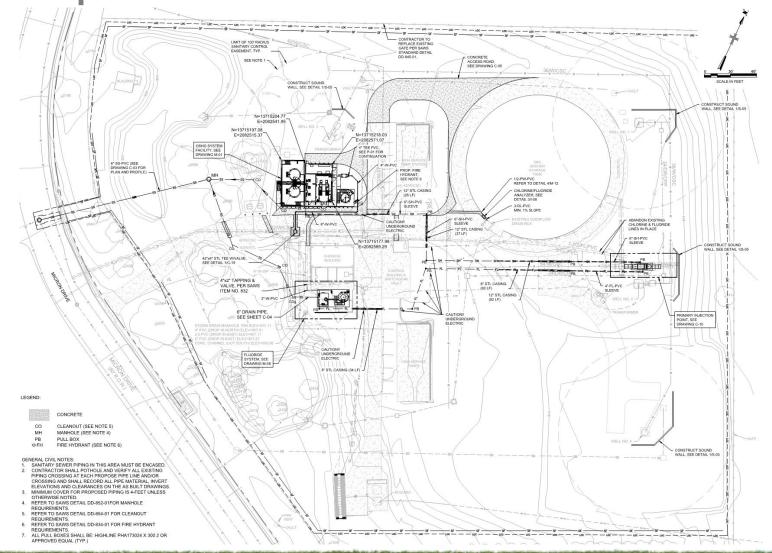


# Project Scope

- Demolition of existing chlorine gas and fluoride facilities
- Subsurface utility location
- On-Site Sodium Hypochlorite Generator (OSHG) CMU block building and equipment
- Fluoride bulk storage and chemical feed system, including pad
- Electrical upgrades: switchgear, transformers
- Sound walls (Micron only)
- New sewer lines and connections
- New injection piping and injection points
- Additional concrete access road (Micron only)

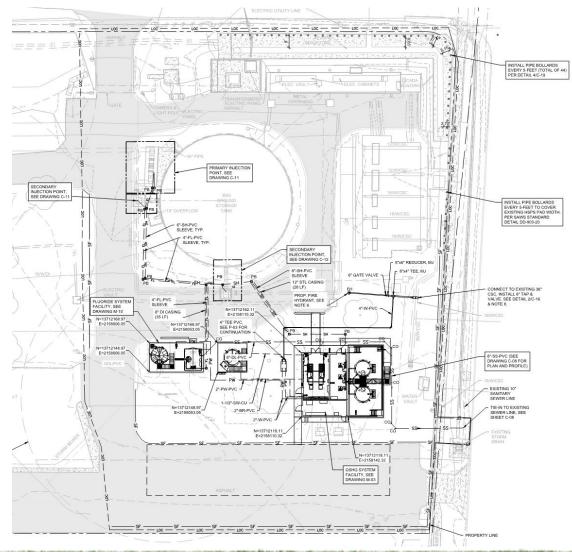


# Micron Pump Station Overall Site Plan





# Seale Pump Station Overall Site Plan





#### Micron Pump Station Photos

Existing gas chlorine system to be demolished, but not the building







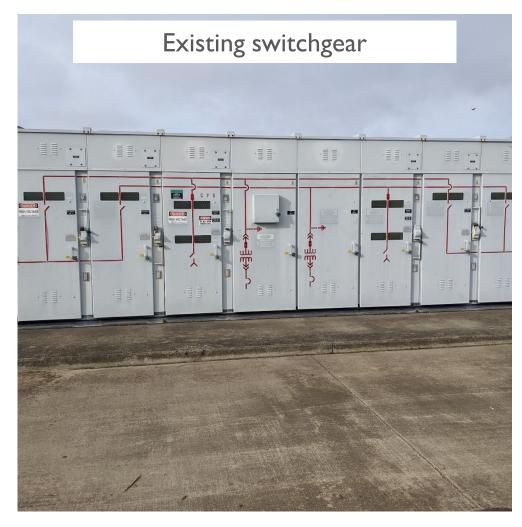
#### Micron Pump Station Photos







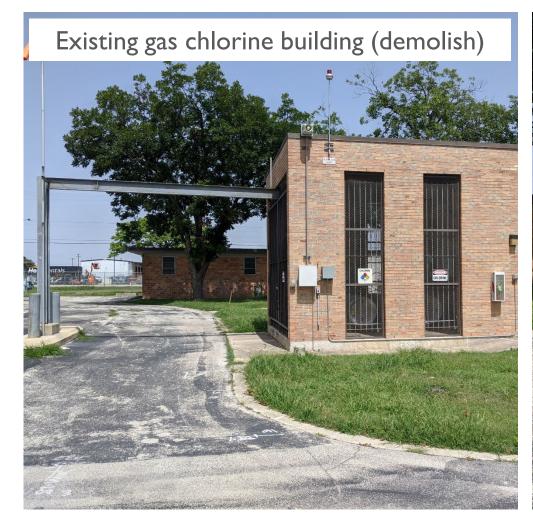
### Micron Pump Station Photos







### Seale Pump Station Photos

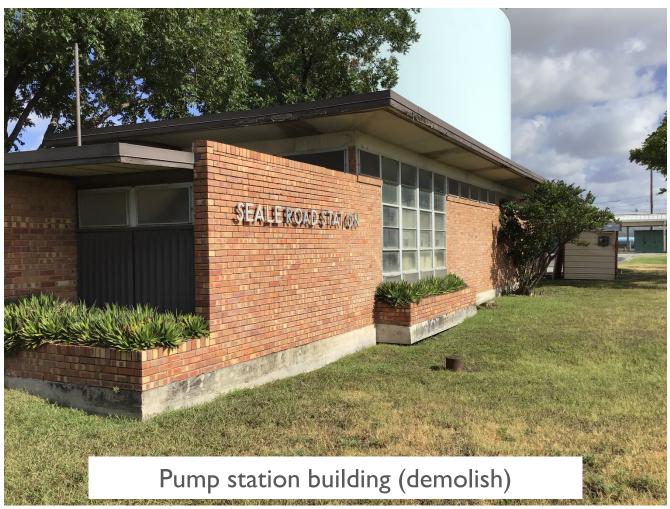






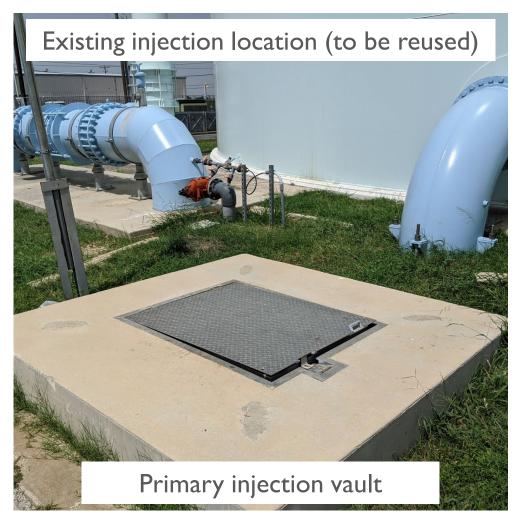
### Seale Pump Station Photos







### Seale Pump Station Photos







### Similar Pump Station Reference (Artesia PS)







### Similar Pump Station Reference (Artesia PS)







### Similar Pump Station Reference (Artesia PS)





#### Contact Information

Contact Name	Title	Telephone Number	Email address
Roxanne Lockhart	Contract Administrator	210-233-3095	Roxanne.Lockhart@saws.org
Marisol V. Robles	SMWVB Program Manager	210-233-3420	Marisol.Robles@saws.org

## QUESTIONS?

Reminder: Oral statements or discussion during the pre-submittal meeting today will not be binding, nor will it change or affect the terms or conditions within the Plans and Specifications of this Project. Changes, if any, will be addressed in writing only via an Addendum.



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